

Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



"It is estimated that Blacks spent nearly \$42 billion on leisure and entertainment in 2014, which is up 9% from 2013. The vast majority plan to spend even more in 2015. Television plays a key role in some of the activities that Blacks do for fun at home. Blacks are very social, and participate in a wide range of activities away from home."

— Tonya Roberts, Multicultural Analyst

This report looks at the following areas:

- What role do faith and spirituality play in entertainment?
- · How has spending changed, and what are plans for the coming year?
- What are opportunities for advertisers and how can they connect with Black consumers?

The Black population represents roughly 14% of the US population, and \$1 trillion in spending power. The growth in the Black population and buying power continue to outpace that of Whites. Black consumers lead very hectic busy lives – they work hard and play harder. They find enjoyment and entertainment in the simple things in life from watching their favorite TV show to dining out or going to the park or beach. Watching movies and TV shows is a popular pastime, whether at home or at a friend's house. This gives them greater exposure to TV ads, which they are highly receptive to. In addition to TV, Blacks are very active socially, especially Millennials and men.

This report builds on the analysis presented in Mintel's Blacks and Entertainment – US, July 2012 .

BUY THIS REPORT NOW

VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533

> Brazil 0800 095 9094

Americas +1 (312) 943 5250

+61 (0) 2 8284 8100

EMAIL: reports@mintel.com

DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Table of Contents

Scope and Themes

What you need to know

Definition

Data sources

Expenditure data

Consumer survey data

Abbreviations and terms

Abbreviations

Terms

Executive Summary

The market: Expenditures forecast to grow 41% from 2014-19

Figure 1: Expenditures and fan chart forecast of black consumers and entertainment, at current prices, 2009-19

Segment overview

Market drivers

Marketing strategies

The consumer

Changes in spending on entertainment

In-home activities

Figure 2: Top 5 activities that Blacks do at home at least once a week, January 2015

Out-of-home activities

Figure 3: Top 5 activities Black consumers do away from home, by frequency, January 2015

Types of events attended and plan to attend

Figure 4: Top 5 types of events Blacks attended or plan to attend, January 2015

Factors that impact event attendance

Lifestyle goals that may impact entertainment choices

Figure 5: Top 5 personal entertainment goals Blacks plan to achieve in the next year, January 2015

What we think

Issues and Insights

What role do faith and spirituality play in entertainment?

The issues

The implications

How has spending changed, and what are plans for the coming year?

The issues

The implications

What are opportunities for advertisers and how can they connect with Black consumers?

The issues

BUY THIS REPORT NOW VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

The implications

Trend Application

Trend: Giving Back
Trend: Locavore
Trend: Slow it All Down

Market Size and Forecast

Key points

Expenditures forecast to grow 41% from 2014-19

Figure 6: Entertainment expenditures by Black households, at current prices, 2009-19

Figure 7: Entertainment expenditures by Black households, at inflation-adjusted prices, 2009-19

Fan chart forecast

Figure 8: Expenditures and fan chart forecast of Black consumers and entertainment, at current prices, 2009-19

Segment Performance Overview

Key points

Audio-visual equipment and services accounts for lion's share

Figure 9: Entertainment expenditures by Black households, by category, at current prices, 2009-19

2012 was a big year for increases, audio-visual expected to nearly double from 2009-19

Figure 10: Entertainment expenditures by Black households, by category, at current prices, 2009-19

Market Drivers

Key points

Advancements in home entertainment

Blacks are celebratory, prevalence of Blacks on TV a reason to party

More singles, entertainment is a priority and adds variety

Gentrification brings businesses back to Black communities

Marketing Strategies

Key points

Overview of the brand landscape

TV is still Blacks #1 form of entertainment

Comcast XFINITY

Network television

Technology and communication brands target Millennials

Verizon's '#PotentialofUs' campaign

Beats by Dre's '#SoloSelfie' campaign

NFL and NBA tap into the passion and fan spirit

Figure 11: Nike, Training Day television ad, 2013

US Forest Services launches campaign aimed at attracting Blacks

Changes in Spending on Entertainment

BUY THIS REPORT NOW VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Key points

Seven in 10 Blacks spent more or the same on leisure and entertainment

Figure 12: How Blacks' entertainment spending is changing compared to other categories, January 2015

Men and people 18-34 spent more on entertainment-related items

Figure 13: Leisure and entertainment related expenses Blacks spent more on in the past year, by key demographics, January 2015

In-home Activities

Key points

Television is the leading form of entertainment

Figure 14: Activities that Blacks do at home, by frequency of doing the activity, January 2015

Men more into YouTube, streaming, and video games

Figure 15: In-home activities Blacks frequently participate in, by gender, January 2015

Older Blacks watch network TV, younger people watch cable, videos and stream

Figure 16: Frequent TV-related activities Blacks do, by gender and age, January 2015

Men are heavier gamers, but women 18-34 play more games on their smartphones

Figure 17: Frequent gaming-related activities Blacks do, by gender and age, January 2015

Older men do more cooking and hosting parties, women do more reading

Figure 18: Other in-home activities, by gender and age, January 2015

Out-of-home Activities

Key points

Dining out, going to church, shopping are among top leisure activities

Figure 19: Activities Black consumers do away from home, by frequency, January 2015

Four in 10 Blacks go to church at least once a week

Figure 20: Frequency of participating in activities away from home, by frequency, January 2015

Men are far more social and active with leisure and entertainment activities

Figure 21: Frequent activities Blacks do away from home, by gender, January 2015

Dining out

Men more likely to eat at QSRs, fast-casual restaurants, pizza restaurants, food trucks

Figure 22: Type of restaurants visited in the past month, by gender, September 2014

Blacks eat at fast food restaurants significantly more than Whites

Figure 23: Frequency of visiting fast food and drive-in restaurants in the past 30 days, by race/Hispanic origin, April 2013-June 2014

Men more likely than women to eat at sit-down restaurants

Figure 24: Type of restaurants visited in the past month, by gender, September 2014

Movie theater visits

Figure 25: Movie theater attendance in last six months, by race/Hispanic origin, August 2014

Black movie goers attend frequently, nearly every month

Figure 26: Frequency of going to the movies in the last six months, by race/Hispanic origin, August 2014

Blacks like to shop – Shopping is an escape and social outing

Figure 27: Attitudes toward shopping in general, by race/Hispanic origin, August 2013-September 2014

Figure 28: Preferences for shopping alone versus with others, by race/Hispanic origin, August 2013-September 2014

BUY THIS REPORT NOW VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094

Americas +1 (312) 943 5250 | APAC +61 (0) 2 8284 8100



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Sports and fitness

Figure 29: Major sports associations followed in the last 12 months, by race/Hispanic origin, April 2014

Figure 30: Sports fans level of engagement, by race/Hispanic origin, April 2014

Figure 31: Blacks' usage of and interest in digital fitness tools, July 2014

Figure 32: Sports and fitness participated in the last 12 months, by race/Hispanic origin, January 2013-March 2014

Nightclubs and bars

Neighborhood lounges present opportunity for marketers to showcase their brands

Figure 33: Locations where Blacks consume alcoholic beverages outside of the home in the past month, by gender, September 2014

Blacks go to casino more than three times on average in a year

Figure 34: Casino attendance in the last 12 months, by race/Hispanic origin, August 2013-September 2014

Figure 35: Frequency of visiting a casino in the last 12 months, August 2013-September 2014

Las Vegas is leading casino destination for Blacks

Figure 36: Casino destinations visited, by race/Hispanic origin, January 2015

Attending Events

Key points

Local and cultural events draw attendance among Blacks

Figure 37: Types of events Blacks attend or plan to attend, by attend versus plan to attend in next 12 months, January 2015

Young Black men (aged 18-34) more likely to attend all types of events

Figure 38: Types of events Blacks have attended in the last 12 months, by gender and age, January 2015

Information Sources for Out-of-home Entertainment

Key points

Blacks attend events that help to unwind and spend quality time with family

Figure 39: Factors that Blacks take into consideration when choosing out-of-home events, by gender, January 2015

Word-of-mouth plays a huge role in raising awareness of events to attend

Figure 40: Information sources that Blacks use for out-of-home entertainment, by gender, January 2015

Lifestyle Goals that Impact Entertainment Choices

Key points

Family-oriented events likely to appeal to Blacks, major priority for many

Figure 41: Personal entertainment goals Blacks plan to achieve in the next year, January 2015

Appendix - The US Black Population

Key points

Buying power

Figure 42: Buying power trends among Black consumers, 1990-2018 (projections)

Black buying power is growing at a faster rate than that of White consumers

Figure 43: Changes in buying power, by race, June 2013

Black buying power more than \$1 trillion

Figure 44: Top 10 states or areas ranked by share of Black buying power, 2013

Top 10 states with highest buying power represent two thirds of buying power

BUY THIS REPORT NOW VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 45: Top 10 states ranked by value of Black buying power, 2013

Population statistics

Black population growing at a faster rate than Whites

Figure 46: Population by race and Hispanic origin, 2010-20

Black population growth slows

Figure 47: Asian, Black, and Hispanic populations, 1970-2020

Children younger than 18 account for 26% of Black population

Figure 48: Black population, by age, 2010-20

Geographic concentration

Majority of Blacks reside in the South; a different marketing approach may be needed

Figure 49: Black geographic concentration, by region, 2010

Population grows in the South, reverse migration may be occurring

Figure 50: Top 20 states or areas with highest Black population and percentage change from 2000-10, 2010

New York, Chicago, Philadelphia, Detroit, and Houston are top Black metros

Figure 51: Top 10 cities with the largest population of Blacks, 2010

More than 80% of Detroit's and Jackson's population is Black

Figure 52: Top 10 cities with the highest percentage of Blacks [in millions], 2010

Gender

Figure 53: Men by race and Hispanic origin, 2009-19

Figure 54: Women by race and Hispanic origin, 2009-19

Generations

iGeneration and Millennials represent nearly half of Black population

Figure 55: Population of generations, by race/Hispanic origin, 2014

Figure 56: Distribution of population by race and generation, 2015

Marital status

Only one third of Blacks are married, compared to 50% or more of others

Figure 57: Percentage of married and not married people aged 18 or older, by race and Hispanic origin, 2013

Blacks twice as likely never to marry

Figure 58: Marital status of adults aged 18 or older, by race/Hispanic origin, 2013

Figure 59: Marital status of Blacks, by age, 2013

Figure 60: Marital status of Black adults, by gender, 2013

Parental status

One third of Black households are headed by women

Figure 61: Households type, by race of householder, 2013

More Black children born to unmarried women in 2012

Figure 62: Fertility rate, by race and Hispanic origin of mother, 2002-12

Figure 63: Percentage of births to unmarried mothers, by race and Hispanic origin of mother, 2002 and 2012

Figure 64: Households with own children, by race and Hispanic origin of householder, 2013

Figure 65: Who children live with, by race and Hispanic origin, 2012



VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 66: Black households, by presence and ages of own children, 2013

Education

Majority of Blacks seek college, while others may be relying on entrepreneurship

Figure 67: Educational attainment of Blacks aged 25 or older, by age, 2012

Income

Blacks have lower household incomes, attributed to several factors besides occupation

Figure 68: Median household income, by race and Hispanic origin of householder, 2013

Average median household income up 17% in a 10-year period

Figure 69: Median household income for households headed by blacks, in inflation-adjusted dollars, 2003-13

Appendix – Black Advertising Firms

Appendix – Black Community Organizations

Appendix - Trade Associations

VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094