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"While an improving economy and housing market is driving sales for the market as a whole, other factors give individual brands and retailers opportunities to gain competitive advantage. Superior owner protection is one such area. Another is finding a way to appeal to a new generation of appliance shoppers who want the most advanced features but may find them out of reach."

— John Owen, Senior Household Analyst

This report looks at the following areas:

- · Who is taking ownership of reliability?
- · Who is the next generation of appliance owners?
- How to increase refrigerator sales one room at a time?

Modest improvement in the economy and a stronger housing market have helped the refrigerators, freezers, and dishwashers category recover some of what it lost during the recession. Total category sales posted a solid gain in 2013, rising to \$14.2 billion. Manufacturers are working to build on this renewed momentum with appliances offering greater convenience, superior performance, improved energy efficiency, and new options in styling. As long as economic conditions continue to improve, these efforts should pay off in continued strength in the market.

This report builds on the analysis presented in Mintel's $\it Dishwashers$, $\it Refrigerators$, and $\it Freezers-US$, $\it November 2010$.

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DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



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