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"While the market's principal engines of mobile and sportsbook still have plenty left in the tank, it is innovative thinking around product differentiation, player experience and personalisation that could have the more profound effect on its long-term shape and direction."

— David Walmsley, Senior Leisure Analyst

# This report looks at the following areas:

- Is the industry ready for a step change in advertising?
- · Where next for mobile?
- · Social media traffic heads towards apps

Online gaming and betting remains the principal driver of growth in the UK gambling market as a whole and has a enjoyed another positive 12 months on the back of consumer enthusiasm for mobile and the cyclical boost of the football World Cup.

Product development has moved smartphone gambling from being a substitute experience to making mobile-first a genuine option, while football betting is now the market's most popular product in penetration terms.

Against that, however, 2015 will be the first year of the UK's new point-of-consumption regulatory and taxation regime, which brings with it a host of uncertainties offering positive and negative change to a sector already braced for tighter controls on advertising and increased social responsibility requirements.

This report assesses current trends in participation in gaming and betting online, examines the factors influencing present and potential future patterns of play and identifies ways in which remote gambling operators can respond to the opportunities and challenges ahead.

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This report is part of a series of reports, produced to provide you with a more holistic view of this market



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#### Table of Contents

#### Introduction

Definition

Abbreviations

#### **Executive Summary**

#### The market

Figure 1: Forecast of consumer expenditure on online betting and gaming, 2009-19

## Mobile keeps market value moving upwards

#### Sportsbook and casino stretch out in front

Figure 2: UK online gaming and betting market size, by segment, 2014 (est)

#### Market drivers

Potential of technology still largely untapped

Marketing machine readied for recalibration

Companies, brands and innovation

## William Hill cements market leadership

Figure 3: UK online gaming and betting market, by operators' value share (estimated), 2014

### The consumer

# Potential player base small but growing

Figure 4: Experience of online gaming and betting, August 2014

# Football leads within core player base

Figure 5: Participation in online gaming and betting activities, August 2014

## Tablets well worth taking

Figure 6: Devices used to gamble online, August 2014

# App gamblers are more social

Figure 7: Use of online gambling platforms, August 2014

# A new breed of 'location neutral' gambler

Figure 8: Online gaming and betting habits, August 2014

# Concerns about gambling not confined to the press

Figure 9: Attitudes towards online gaming and betting, August 2014

### What we think

## Issues and Insights

### Is the industry ready for a step change in advertising?

The facts

The implications

Where next for mobile?

The facts

The implications



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Social media traffic heads towards apps

The facts

The implications

Trend Application

Trend: Click and Connect Trend: Experience is All

Trend: Accentuate the Negative

Market Drivers

Key points

Average broadband speeds double in under two years

Figure 10: UK residential broadband connections, by headline speed, May 2010-November 2013

Mobile-first becoming a reality

Figure 11: Personal ownership of smartphones, April 2012-April 2014

Tablets to level up in smartphone play

Figure 12: Household ownership of tablet computers, April 2012-April 2014

Smart TV still in its box

Figure 13: Activities undertaken on Smart TVs among adults and children, 2013

New regulatory regime held on runway

Social media loses friends

Figure 14: Accessing social networks via any device during the last three months, by demographics, April 2014

Marketing machine set to step off the gas

Figure 15: Number of television commercial spots advertising gambling, 2009 and 2012

Lottery revamp to help rebalance participation pyramid?

Figure 16: Past-month participation in gambling, via any method and online, by gender and age, 2013-14

Social responsibility still high on the public agenda

Figure 17: Locations used to gamble by GamCare clients, 2010/11-2012/13

Who's Innovating?

Key points

Getting back in the pool

The Power of the visual

Playing for a cause

'Glassware' more a vision than a reality

The housewives' favourite?

Mini games keep punters in-play

A new take on cashback

Market Size and Forecast

Key points

World Cup and mobile provide more fuel for growth

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Figure 18: UK online gaming and betting market size\*, 2009-19

Forecast

Figure 19: Forecast of consumer expenditure on online betting and gaming, 2009-19

Forecast methodology

Segment Performance

Key points

Sportsbook and casino the key drivers of growth

Figure 20: UK online gaming and betting market size\*, by segment, 2010-14

Market Share

Key points

Market to move from fragmentation to consolidation

Figure 21: UK online gaming and betting market, by operators' value share (estimated), 2014

Companies and Products

Key points

William Hill PLC

Background

Recent activity

Financials

Figure 22: Key financials for William Hill (Online), 2012 and 2013

Figure 23: Key performance indicators for William Hill (Online), 2012 and 2013

Promotion

Figure 24: William Hill adspend, 2011-13

Future strategy

Bet 365 Group Limited

Background

Recent activity

Financials

Figure 25: Key financials for bet365 Group Itd, 2013 and 2014

Promotion

Figure 26: bet365 adspend, 2011-13

Future strategy

Ladbrokes PLC

Background

Recent activity

Financials

Figure 27: Key financials for Ladbrokes plc (Digital), 2012 and 2013

Figure 28: Key performance indicators for Ladbrokes plc (Digital), 2012 and 2013

Promotion



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Figure 29: Ladbrokes adspend, 2011-13

Future strategy

Sky Betting and Gaming

Background

Recent activity

Financials

Promotion

Figure 30: Sky Bet adspend, 2011-13

888 Holdings PLC

Background

Recent activity

Financials

Figure 31: Key financials for 888 Holdings, 2012 and 2013

Promotion

Figure 32: 888 adspend, 2011-13

Future strategy

bwin.party Digital Entertainment PLC

Background

Recent activity

Financials

Figure 33: Key financials for bwin.party, 2012 and 2013

Promotion

Future strategy

Betfair Group PLC

Background

Recent activity

Financials

Figure 34: Key financials for Betfair, 2013 and 2014

Promotion

Figure 35: Betfair adspend, 2011-13

Future strategy

The Rank Group PLC

Background

Recent activity

Financials

Figure 36: Key financials for The Rank Group (digital), 2013 and 2014

Promotion

Figure 37: Rank Group online adspend, 2011-13

Future strategy



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### Amaya Gaming Group (PokerStars)

Background

Recent activity

Financials

Figure 38: Key financials for Oldford Group Limited, 2012 and 2013

Promotion

Figure 39: PokerStars adspend, 2011-13

Future strategy

Tombola Ltd

Background

Recent activity

Financials

Figure 40: Key financials for Tombola limited, 2012 and 2013

Promotion

Figure 41: Tombola adspend, 2011-13

## The Consumer - Experience of Online Gaming and Betting

### Key points

### Pool of potentials small but fast-growing

Figure 42: Experience of online gaming and betting, August 2014

### Churn slows among the young

Figure 43: Loss of interest in online gaming and betting in the last year, by age, July 2013 and August 2014

## 25-44s cement key demographic status

Figure 44: Those who have not gambled online in the last 12 months but would be interested in doing so in future, by age, July 2013 and August 2014

The Consumer – Online Gaming and Betting Activities

## Key points

#### Football kicks ahead

Figure 45: Participation in online gaming and betting activities, August 2014

### Plenty of possibilities for Lotto

Figure 46: Future interest in playing National Lottery draw games online among current gamblers, by socio-economic status and gross annual household income, August 2014

### Marketing's new target for repertoire growth

Figure 47: Repertoires of online betting and gaming activities, August 2014

## The Consumer – Online Gaming and Betting Devices

### Key points

## 2015 - year of the tablet?

Figure 48: Devices used to gamble online, August 2014

# Big growth in smallest screens

Figure 49: Use of smartphones to gamble online, July 2013 and August 2014

# Plugging in to consoles' potential



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Figure 50: Use of games consoles to gamble online, August 2014

The Consumer - Online Gaming and Betting Platforms

Key points

The app on the up

Figure 51: Use of online gambling platforms, August 2014

Casino and poker players go social for free

Figure 52: Participation in gambling games on social media, by gambling activities played, August 2014

Social media traffic heads towards apps

Figure 53: Participation in gambling games on social media, by other online gambling platforms used, August 2014

The Consumer - Online Gaming and Betting Habits

Key points

'Location-neutral' succeeds 'platform-neutral'

Figure 54: Online gaming and betting habits, August 2014

Online gamblers still slow to socialise

Figure 55: Incidence of mostly gambling online alone, by age and gross annual household income, August 2014

More spontaneity needed beyond appointment betting

Figure 56: Weekly or more frequent gambling online, by gambling activities played, August 2014

Mobile gamblers ignoring operators' calls

Figure 57: Agreement with the statement 'I gamble online whenever I feel like it', by devices used to gamble online, August 2014

The Consumer – Attitudes Towards Online Gaming and Betting

Key points

Negative perceptions a problem for gambling

Figure 58: Attitudes towards online gaming and betting, August 2014

Spending concerns slow free transfers in social media

Figure 59: Agreement with the statement 'It's easy to spend more than you intend when gambling online', by gambling platforms used, August 2014

Players trust politicians on problem gambling safeguards

Figure 60: Agreement with the statement 'government regulation of websites is a good way to protect players from gambling addiction risks online' by experience of online gambling, August 2014

Appendix – Market Drivers

Figure 61: Household ownership of Smart TVs, January 2012 - April 2014

Appendix - Market Size and Forecast

Figure 62: Forecast of consumer expenditure on online gaming and betting, 2014-19

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