



### March 2020

#### Electrical Wholesalers - UK

"The next few years are likely to remain challenging for the electrical wholesalers market with sector-specific demand opportunities combining with continued price pressures. These challenges are being further compounded by the rapid increase in online competition. Wholesalers are responding by adopting customer-centric, multi-channel business models and looking at opportunities to ...

#### B2B Economic Outlook - UK

"Although the UK leaving the EU has created uncertain times, albeit one with opportunities, a longer running issue has been that of productivity levels. Relatively low levels of investment and R&D spending have driven this stagnation and future economic policies must focus around these and 'upskilling' the UK workforce." ...

### February 2020

#### Schools, Universities and Hospitals - UK

"A near-decade long squeeze on public spending has significantly affected the condition of the education- and health-related estates, placing them under increasing public scrutiny. With the new government committed to increasing public expenditure to address this, activity in the sector is bound to increase the number of

sustainable profit opportunities ...