



December 2019

Shopfitting - UK

“The well-known difficulties of blue chip retailers and retail failures would suggest major pressure on the shopfitting sector. However, the need for retailers to change the customer shopping experience in the face of e-commerce competition suggests huge opportunities, albeit in fewer stores and potentially different locations.”

– Terry Leggett ...

B2B Economic Outlook - UK

“Despite the uncertainties surrounding Brexit, the UK economy has only slowed to equate to the growth of the Euro-area, and the Bank of England still anticipates stronger growth than the Euro-area over the next three years. The Brexit-related uncertainties continue, and are now potentially exacerbated by a General Election. They ...

October 2019

House Building - UK

“The sector has weathered a progressively adverse economic climate, and is forecast to continue to record value growth in 2019. Brexit presents serious challenges for the sector due to its negative effects on house prices and building costs. However the sector is already future-proofing itself by investing in new building ...

September 2019

B2B Economic Outlook - UK

“The UK economy continues to show signs of slowdown, with GDP reversing slightly as a no-deal Brexit appears increasingly likely. Brexit-related uncertainty continues to hold back investment and confidence, but have so far only materialised as slower growth.

A no-deal Brexit is expected to have a major impact on the ...

August 2019

Thermal Insulation - UK

“Growth in demand for retro-fit building thermal insulation measures is expected to remain moderate over the next five years, unless the government provides new incentives to boost take-up. The recently announced £5 million Green Home Finance Innovation Fund aimed at accelerating the financial sector’s offering of green mortgages is hoped ...



July 2019

Ceramic Tiles - UK

“The ceramic tile market is undergoing a vast range of influences. Some are expanding market potential, such as the greater number of bathrooms per property with the en suite trend, while others are less positive, such as the malaise of housing repair and maintenance generally, and open-plan living restricting kitchen ...

Plumbing - UK

“While the new construction market is growing, the major element of the market for plumbing products is the R&M market that is proving more sluggish despite many of the conditions remaining positive. Long-term fashion changes are also impacting the market such as the en suite trend and open-plan living. Domestic ...

June 2019

B2B Economic Outlook - UK

“The government has said that it is committed to a “green” Brexit and to maintaining environmental standards. The government is also expected to remain committed to the EU’s renewables generation targets and carbon emission reduction targets. Therefore energy and environmental policy is unlikely to change post-Brexit. That means it will ...

Residential Windows and Doors - UK

“2018 was a particularly difficult year for the residential doors, door frames, windows, window frames and conservatories sector. While new build activity is boosting demand the companies serving this sector tend to be different ones from serving the replacement market where there was particular disruption with the emergence (and subsequent ...

April 2019

Construction - UK

“Construction is notoriously cyclical, but there are many factors influencing individual sectors and their cycles do not coincide with each other. To date, Brexit is impacting demand for commercial construction more than industrial construction, while public sector activity is more reliant on government policy, and housing remains buoyant.”

— ...

March 2019

Electrical Wholesalers - UK

“Rapid technological developments mean that electrical wholesalers face increased pressure to offer the right and increasingly flexible product portfolios containing the latest innovations. Wholesalers need to become more knowledgeable about these innovations and be able to provide advice and educate customers on trending technologies, such as smart home products. There ...

B2B Economic Outlook - UK

“With time running out for the government and the EU to agree to a deal, the uncertain environment has led to many companies holding back on risky investments to ensure that their short-term objectives are able to be achieved alongside any adverse market impacts that follow Brexit.”

— Lewis ...



January 2019

Civil Engineering - UK

“The major projects set to drive output over the next five years include HS2, Hinkley Point C, Thames Tideway Tunnel, major road schemes, Network Rail’s modernisation programme and projects associated with the decarbonisation of the energy system. However, shortages in skilled labour and construction materials capacity will pose challenges to ...